

# AmRisc, LP Submission Guidelines

4/27/2012

**Submit accounts to:** [submissions@amrisc.com](mailto:submissions@amrisc.com)

Upon receipt of a COMPLETE submission (SB), AmRisc will advise clearance status and the assigned Underwriter. Underwriting may reject those submissions without Mandatory information (per AmRisc App/SOV) and take the next SB in line.

Until receipt of clearance status, send all correspondence to [submissions@amrisc.com](mailto:submissions@amrisc.com).

Accounts submitted on an AmRisc App/SOV (see website) will be handled first.

[www.amrisc.com](http://www.amrisc.com)

Include a brief description of the situation: agent; competition; incumbents; expiring terms; and target terms.

Submissions are handled in order of the producer's Elite Status and then prioritized as follows: renewals; bind orders; new business; mid-terms; and bare.

If the submitted inception date changes, quotes may not be able to be extended or re-quoted. AmRisc may then entertain binding orders from any producer.

**The better the submission, the closer it gets to the top of the stack. Binding orders are handled on a priority basis.**

**In order to be consistent to our producers, AmRisc uses Central Time Zone as the official clearance time.**

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## Security (A.M. Best rating noted as of 1/9/2012)

American Coastal (rated Demotech A' - Unsurpassed; admitted in FL)  
Lloyd's ("A", XV)  
Princeton E & S Lines Ins. Co. (a Munich Re Am Co.; "A+", XV)  
QBE Specialty Ins. Co. (of QBE Americas Group; "A", XI)  
Steadfast Insurance Company (a Zurich Co.; "A+", XV)  
National Fire & Marine (a Berkshire Co.; "A++", XV)

**Admitted Capacity (\$ millions):** \$75M max any one building

## In-house E&S Max Capacity (\$ millions)

Full Value - \$100M / location  
Layered - \$100M / occurrence

## Strengths

Insurance To Value on coastal accts to \$100M key loc & \$500M TIV.  
Primary \$100M on coastal accts to \$2.5B TIV.  
Target TIV: \$5M to \$2.5B max.  
Real Estate, Habitational, Public Entity & Manufacturing accounts.

## Minimums

\$5,000 AOP, except \$2,500 Condos  
\$2.5M TIV  
\$500 Inspection Fee  
\$10,000 term premium

## Dislikes

Broker manuscript forms  
Incomplete SOV  
California EQ

**Submissions coordinator:** Janie Grayson

281.257.6700

[submissions@amrisc.com](mailto:submissions@amrisc.com)

**Underwriting Team is assigned as per the Predominant exposure classification.**

<b><u>Specialized Underwriting Assignments</u></b>	<b><u>Divisional President</u></b>	<b><u>Team Manager</u></b>	<b><u>Underwriters</u></b>	<b><u>Underwriting Analysts</u></b>
Forced Place Coverages Flood-only; XS NFIP, Primary & Excess Builder's Risk EQ-only & DIC EQ	Diane Gainey Diane Gainey Brett Dupre Not currently entertaining		Molly Nickoles	Sandee English Katharine Champine Lisa Cleaton Kathy Wynn
Technical Risks Industrial & Manufacturing Risks High Severity E&S	Brett Dupre	Joe Adajian	Angela Matthews Candice Ludwig Marcus Kelley	Tammi O'Hearn America Young Jacqueline Fowler Lisa Worth
<b><u>Florida Condo Associations</u></b>				
Tri-County	Sam McBirney	JoAnn Rubin	Brittany Crawford Melinda Baker Lorel Burcaw	Natalie Ester Stacey Altendorfer Jennifer McTier Carrie Medina Leah Allen
Outside Tri County		Liz Hayes	Bud Brickey Michelle King Molly Nickoles John Labukas	Marisol Graham-Self Jane Henderson Kathy Wynn Maria Bernal Edie Goebel Kristina Self
High-Rise (5 stories and above)		Stephen Tschirhart	Waheeda Perry	
<b><u>General Liability</u></b>				
	Sam McBirney	Mary Wagner		Charlie Jones
<b><u>Middle-Market General Property Accounts (Maximum \$50M TIV at the key location AND maximum \$250M account TIV)</u></b>				
<b>Note:</b> Accounts that are predominantly habitational (apts./condos) will go to the applicable middle market team regardless of the TIV.				
<u>Eastern Seaboard (GA to ME) ISO 1-3</u>	<b><u>Divisional President</u></b> Diane Gainey	<b><u>Team Manager</u></b>	<b><u>Underwriters</u></b> Sandee English	<b><u>Underwriting Analysts</u></b> Kelly Simmons
<b>Note:</b> When the Key Location is in the Carolina's, the account will be assigned to Diane Gainey Team, regardless of TIV.				
<u>Eastern Seaboard (GA to ME) ISO 4-6</u>		Michelle King	Chris Narron	Jane Henderson Kathie Watkins
<u>Critical Cat</u>	Sam McBirney	Eric Powell	Amber Martindale Kelli Walston Tammy Shelton Charles Allen	Debbie Laperouse Jade Herring Katie Graf Angela Ryden Irene Romano
<b>Note:</b> Critical Cat includes Dade, Broward, Palm Beach, Pinellas and Hillsborough, FL.				
<u>All other NON-Critical Cat</u>	Sam McBirney	Steve Rubin	Carole Horton Stacey Overcast Kim Johnson Melissa Bobbitt Shelley Schulle Noah Crawford	Angie Scogin Krista Christiansen Christina Greak Kim Vossler Amanda Lohberg Terri Hamilton Danielle Harris
<b><u>National Accounts (More than \$50M TIV at the key location OR more than \$250M account TIV)</u></b>				
<b><u>Public Entity (regardless of TIV)</u></b>	<b><u>Divisional President</u></b> Scott Hanson	<b><u>Team Manager</u></b>	<b><u>Underwriters</u></b>	<b><u>Underwriting Analysts</u></b>
<b>Note:</b> When the majority of TIV is in the Carolina's, the account should be assigned to Diane Gainey team, regardless of the TIV. This team will decide to handle or send it to the Large Accounts team.				
<b>Note:</b> Accounts that are predominantly habit. (apts./condos) should go to the applicable middle market team, regardless of the TIV.				
		Gordon Forbes	Marlene Olszewski John Allen	Judy Peiss-Snyder Michelle Robinson Erik Carter Veronica Lee Jennifer Montalvo
		Scott Hornsby Steve Pilkington	Dan Glaser	