



10/5/2018

## Submission Guidelines

Submit accounts to: [submissions@amrisc.com](mailto:submissions@amrisc.com)

[www.amrisc.com](http://www.amrisc.com)

Upon receipt of a COMPLETE submission (SB), AmRisc will advise clearance status and the assigned Underwriter.

AmRisc uses Central Time Zone as the official clearance time.

Underwriting may reject those submissions without Mandatory information (per AmRisc App/SOV) and take the next SB in line.

Until receipt of clearance status, send all correspondence to [submissions@amrisc.com](mailto:submissions@amrisc.com).

Accounts submitted on an AmRisc App/SOV (see website) will be handled first. Include brief description: agent; competition; incumbents; expiring & target terms. If the submitted inception date changes, quotes may not be able to be extended or re-quoted. AmRisc may then entertain binding orders from any producer.

The better the submission, the closer it gets to the top of the stack. Binding orders are handled on a priority basis.

### Contacts Telephone No.

Alex Cheng	281.803.6262	<a href="mailto:acheng@amrisc.com">acheng@amrisc.com</a>
Allyson Goffney	281.803.6320	<a href="mailto:agoffney@amrisc.com">agoffney@amrisc.com</a>
Angela Matthews	281.257.5151	<a href="mailto:amatthews@amrisc.com">amatthews@amrisc.com</a>
Brandon Dupre	281.803.6340	<a href="mailto:brdupre@amrisc.com">brdupre@amrisc.com</a>
Brett Dupre	281.257.5145	<a href="mailto:bdupre@amrisc.com">bdupre@amrisc.com</a>
Brian Nester	770.557.0064	<a href="mailto:bnester@amrisc.com">bnester@amrisc.com</a>
Bud Brickey	281.257.5147	<a href="mailto:bbrickey@amrisc.com">bbrickey@amrisc.com</a>
Candice Ludwig	281.257.5187	<a href="mailto:cludwig@amrisc.com">cludwig@amrisc.com</a>
Catherine Clement	281.803.6333	<a href="mailto:cclement@amrisc.com">cclement@amrisc.com</a>
Charles Allen	281.257.5180	<a href="mailto:callen@amrisc.com">callen@amrisc.com</a>
Charlie Jones	281.257.5176	<a href="mailto:chjones@amrisc.com">chjones@amrisc.com</a>
Cody Gambino	281.803.6336	<a href="mailto:cqambino@amrisc.com">cqambino@amrisc.com</a>
Danielle Harris	281.257.5192	<a href="mailto:dharris@amrisc.com">dharris@amrisc.com</a>
Debra Whitla	949.681.1222	<a href="mailto:dwhitla@amrisc.com">dwhitla@amrisc.com</a>
Edie Stevenson	281.257.5172	<a href="mailto:estevenson@amrisc.com">estevenson@amrisc.com</a>
Eric Powell	281.257.5146	<a href="mailto:epowell@amrisc.com">epowell@amrisc.com</a>
Erik Carter	281.257.5163	<a href="mailto:ecarter@amrisc.com">ecarter@amrisc.com</a>
Gordon Forbes	281.257.5170	<a href="mailto:gforbes@amrisc.com">gforbes@amrisc.com</a>
Irene Romano	281.257.5168	<a href="mailto:iromano@amrisc.com">iromano@amrisc.com</a>
Jane Henderson	252.247.8771	<a href="mailto:jhenderson@amrisc.com">jhenderson@amrisc.com</a>
Janie Grayson	281.257-5100	<a href="mailto:jgrayson@amrisc.com">jgrayson@amrisc.com</a>
Jason Thibodeaux	281.257.5111	<a href="mailto:jthibodeaux@amrisc.com">jthibodeaux@amrisc.com</a>
Jennifer Beauchamp	281.803.6321	<a href="mailto:jbeauchamp@amrisc.com">jbeauchamp@amrisc.com</a>
Jennifer Peacock	281.257.5191	<a href="mailto:jpeacock@amrisc.com">jpeacock@amrisc.com</a>
Joe Adajian	203.658.9161	<a href="mailto:jadajian@amrisc.com">jadajian@amrisc.com</a>
John Horton	877.661.8451	<a href="mailto:jhorton@amrisc.com">jhorton@amrisc.com</a>
Judy Peiss-Snyder	281.257.5171	<a href="mailto:jsnyder@amrisc.com">jsnyder@amrisc.com</a>
Katie Graf	281.257.5189	<a href="mailto:kgraf@amrisc.com">kgraf@amrisc.com</a>
Kelli Kresowski	281.257.5132	<a href="mailto:kkresowski@amrisc.com">kkresowski@amrisc.com</a>
Kelly Feely	281.803.6264	<a href="mailto:kfeely@amrisc.com">kfeely@amrisc.com</a>
Kim Johnson	281.257.5110	<a href="mailto:kjohnson@amrisc.com">kjohnson@amrisc.com</a>
Krista Christiansen	281.257.5156	<a href="mailto:kchristiansen@amrisc.com">kchristiansen@amrisc.com</a>
Lisa Cleaton	252.247.8765	<a href="mailto:lcleaton@amrisc.com">lcleaton@amrisc.com</a>
Lisa Stratigis	281.257.5115	<a href="mailto:lstratigis@amrisc.com">lstratigis@amrisc.com</a>
Liz Hayes	281.257.5150	<a href="mailto:lhayes@amrisc.com">lhayes@amrisc.com</a>
Marcus Kelley	281.257.5195	<a href="mailto:mkelley@amrisc.com">mkelley@amrisc.com</a>
Maria Bernal	203.658.9169	<a href="mailto:mbernal@amrisc.com">mbernal@amrisc.com</a>
Marlene Olszweski	281.257.5181	<a href="mailto:molszweski@amrisc.com">molszweski@amrisc.com</a>
Mary Wagner	281.257.5149	<a href="mailto:mwagner@amrisc.com">mwagner@amrisc.com</a>
Megan Williams	281.257.5129	<a href="mailto:mwilliams@amrisc.com">mwilliams@amrisc.com</a>
Meagan Bogus	281.257.5153	<a href="mailto:mbogus@amrisc.com">mbogus@amrisc.com</a>
Melinda Baker	281.257.5131	<a href="mailto:mbaker@amrisc.com">mbaker@amrisc.com</a>
Melissa Bobbitt	281.257.5120	<a href="mailto:mbobbitt@amrisc.com">mbobbitt@amrisc.com</a>
Michelle King	252.247.8772	<a href="mailto:mking@amrisc.com">mking@amrisc.com</a>
Molly Nickoles	205.414.2361	<a href="mailto:mnickoles@amrisc.com">mnickoles@amrisc.com</a>
Patricia Lewis	770.280.1737	<a href="mailto:plewis@amrisc.com">plewis@amrisc.com</a>
Robyn Bonds	281.803.6478	<a href="mailto:rbonds@amrisc.com">rbonds@amrisc.com</a>
Sandee English	252.247.8764	<a href="mailto:senglish@amrisc.com">senglish@amrisc.com</a>
Scott Hornsby	770.557.0051	<a href="mailto:shornsby@amrisc.com">shornsby@amrisc.com</a>
Shannon Quintos	281.257.3254	<a href="mailto:squintos@amrisc.com">squintos@amrisc.com</a>
Shelley Schulle	281.257.5119	<a href="mailto:sschulle@amrisc.com">sschulle@amrisc.com</a>
Stacey Kelly	281.257.5162	<a href="mailto:skelly@amrisc.com">skelly@amrisc.com</a>
Stacey Overcast	281.257.5125	<a href="mailto:sovercast@amrisc.com">sovercast@amrisc.com</a>
Stephen Tschirhart	281.257.5164	<a href="mailto:stschirhart@amrisc.com">stschirhart@amrisc.com</a>
Tammi O'Hearn	281.257.5152	<a href="mailto:tohearn@amrisc.com">tohearn@amrisc.com</a>
Ted Douglas	770-777-1832	<a href="mailto:tdouglas@amrisc.com">tdouglas@amrisc.com</a>
Tina Traylor	770-280-1735	<a href="mailto:ttraylor@amrisc.com">ttraylor@amrisc.com</a>
Tom Bonarrigo	203.658.9170	<a href="mailto:tbonarrigo@amrisc.com">tbonarrigo@amrisc.com</a>
Waheeda Perry	281.257.5159	<a href="mailto:wperry@amrisc.com">wperry@amrisc.com</a>

### Security (A.M. Best rating noted as of 2/19/2018)

American Coastal (rated Demotech A' - Unsurpassed; admitted in FL)  
Lloyd's ("A", XV)  
QBE Specialty Ins. Co. (of QBE Americas Group; "A", XIV)  
Steadfast Insurance Company (a Zurich Co.; "A+", XV)  
Indian Harbor (an XL Group Co.; "A", XV)  
Lexington Insurance Company (AIG; "A", XV)  
General Security Indemnity Co of Arizona (SCOR; "A+", XV)  
International Insurance Company of Hannover (Hannover Re; "A", XV)  
United Specialty Insurance Company (Nephila; "A", IX)  
Old Republic Union Insurance Company  
(of Old Republic Specialty Insurance Underwriters; "A", VII)  
Safety Specialty Insurance Company (Safety National; A+, XIV)

Admitted Capacity (\$ millions): \$75M max any one building

### In-house E&S Max Capacity (\$ millions)

Full Value - \$300M / location  
Layered - \$300M / occurrence

### Strengths

Insurance To Value on coastal accts to \$250M key loc & \$500M TIV.  
Primary \$300M on coastal accts to \$2.5B TIV.  
Target TIV: \$5M to \$2.5B max.  
AmRisc Online: \$5M or less - specific guidelines apply.  
Real Estate, Habitational, Public Entity & Manufacturing accounts.

### Minimums

\$5,000 AOP, except \$1,000 Condos  
\$2.5M TIV\*  
\$500 Inspection Fee  
\$10,000 term premium\*

\*Min TIV & Premium Requirements don't apply to AmRisc Online & ACIC

**Submissions coordinator:** Janie Grayson 281.257.6700 [submissions@amrisc.com](mailto:submissions@amrisc.com)  
**Underwriting Team is assigned as per the Predominant exposure classification.**

## **AmRisc Brokerage**

<b>Specialized Underwriting Assignments</b>	<b>CEO</b>	<b>Division President</b>	<b>CUO/Team Manager/Underwriters</b>	<b>Inside UW/Underwriting Analysts</b>
Forced Place/REO Coverages	John Horton	Gordon Forbes Rachel Knieren - UA	<b>Scott Hornsby - CUO</b> Sandee English	Kelly Simmons
Flood-only; DIC, Primary & Excess	John Horton	Gordon Forbes Rachel Knieren - UA	<b>Scott Hornsby - CUO</b> Lisa Cleaton	
EQ-only & DIC EQ	John Horton	Gordon Forbes Rachel Knieren - UA	<b>Scott Hornsby - CUO</b> <b>Debra Whitla - TM</b> Kelly Feely Shannon Quintos	Connie Dunn Crystal Vaughan Tami Kasper
AmRisc Online	John Horton	Gordon Forbes Rachel Knieren - UA	<b>Scott Hornsby - CUO</b> <b>Kelli Kresowski - TM</b> Katie Graf Cody Gambino	Hanadi Wade Robbie Bowles Tuongvy Hoang

### **Technical Risks**

Industrial & Manufacturing Risks High Severity E&S	Brett Dupre Ashley Morris - Inside UW	Marcus Kelley Tusha Dempsey - UA	<b>Angela Matthews - CUO</b> <b>Joe Adajian - TM</b> Charles Allen Jason Thibodeaux	Kurt Godso Lisa Worth Amelia Ramirez Allison Wheelock Liz Borgman Melanie Swenson Kathy Wynn Maria Stratigis
Builder's Risk			<b>Molly Nickoles - CUO</b> Tammi O'Hearn Judy Peiss-Snyder	

### **Florida Condo Associations (Admitted)**

Garden-Style Condos	Brian Reid	Eric Powell Debbie Laperouse - UA	<b>Stephen Tschirhart - CUO</b> <b>Liz Hayes - TM</b> Bud Brickey Edie Stevenson Megan Williams Meagan Bogus Tina Traylor Catherine Clement Maria Bernal	Kristina Lamons Nick Brooks Amy Landers Cara Sinor Peyton Calfee Melissa Fitzpatrick Aubrie Leach  Katherine Davidson
High-Rise (5 stories and above)	Brian Reid	Eric Powell Debbie Laperouse - UA	<b>Stephen Tschirhart - CUO</b> <b>Waheeda Perry - TM</b> Alex Cheng Jane Henderson	Kristina Lamons Leslie Pafford Kristina Lamons Leslie Baker

### **Middle-Market General Property Accounts (Maximum \$50M TIV at the key location or maximum \$250M account TIV)**

**Note:** Accounts that are predominantly habitational (apts./condos) will go to the applicable middle market team, regardless of the TIV.

	<b>CEO</b>	<b>Division President</b>	<b>CUO/Team Manager/Underwriters</b>	<b>Inside UW/Underwriting Analysts</b>
<u>Eastern Seaboard (GA to ME)</u>	Brian Reid	Eric Powell Debbie Laperouse - UA	<b>Michelle King - TM</b> Sandee English	Lauren Cosnahan Kelly Simmons

**Note:** When the majority of TIV is in the Carolina's, the account should be assigned to M. King Team, regardless of the TIV.

<u>South Florida Critical CAT</u>	Brian Reid	Eric Powell Debbie Laperouse - UA	<b>Candice Ludwig - CUO</b> <b>Stacey Overcast - TM</b> Danielle Harris Irene Romano Krista Christiansen Jennifer Beauchamp	Amanda Lohberg Brooke Buckley Ashley Moss Brittany Price Sarah Weaver Tiffany Smith
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**Note:** Critical Cat includes Dade, Broward, Palm Beach

<u>NON-Critical CAT</u>	Brian Reid	Eric Powell Debbie Laperouse - UA	<b>Candice Ludwig - CUO</b> <b>Kim Johnson - TM</b> Mary Wagner Robyn Bonds Lisa Stratigis Melissa Bobbitt Shelley Schulle Erik Carter Jennifer Peacock Stacey Kelly Charlie Jones Brandon Dupre	Amanda Lohberg Laura Varela Natasha Prather Kathryn Rommelmann Christian Medina Gayla Ramos Kayla Headley Cathy Reyna Elise Leiker Cheryl Dixon Amy Seifert
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### **National Accounts (More than \$50M TIV at the key location OR more than \$250M account TIV)**

<b>Public Entity (regardless of TIV)</b>	<b>CEO</b>	<b>Division President</b>	<b>CUO/Team Manager/Underwriters</b>	<b>Inside UW/Underwriting Analysts</b>
<b>SNAP</b>	John Horton	Gordon Forbes	<b>Scott Hornsby - CUO</b> <b>Tom Bonarrigo - TM</b> Allyson Goffney Ted Douglas Patricia Lewis Marlene Olszweski Brian Nester	Jana Epplin Michelle Robinson  Kristina Pradia Jana Epplin Jack Downey Brock Huber

**Note:** Accounts that are predominantly habitational (apts./condos) should go to the applicable middle market general property team, regardless of the TIV.