



20405 Hwy. 249, Ste. 430
Houston, Texas, 77070

Retailer Commission Guidelines –Effective 4/22/2011 for all newly quoted business

*** Commission on previously quoted business to remain as quoted.**

E&S Business & ACIC Business:

High Demand**

All Other

11%

14%

** High Demand Counties= Miami-Dade FL, Broward FL, Palm Beach FL, Martin FL, Lee FL, Collier FL, Harris TX, Galveston TX

Elite Producer Commission levels apply.

Counties may be periodically moved into and out of High Demand depending on portfolio changes.