



20405 Hwy. 249, Ste. 430
Houston, Texas, 77070

Wholesaler Commission Guidelines –Effective 4/22/2011 for newly quoted business

*** Commission on previously quoted accounts to remain as quoted.**

E&S Business & ACIC Business:

High Demand**

All Other

14.0%

16.5%

** High Demand Counties = Miami-Dade FL, Broward FL, Palm Beach FL, Martin FL, Lee FL, Collier FL, Harris TX, Galveston TX

Elite Producer Commission levels apply

Counties may be periodically moved into and out of High Demand depending upon portfolio changes.